## **Business Model Canvas**

Designed For:		Designed By:	Date:	Version:
1. Purpose  What is the reason for this business plan to be created?	2. Vision/Mission  What is the vision, mission, or goal of this business?  What outcomes are you aiming for (vision)?  How will you achieve them (mission)?  3. Products and Services  How will the products and services contribute to the value proposition and growth plans?  How will there perfromance be measured?	How will the business be supported through people, supply chain, service, technology and other resources?  How will these supports be measured?	S. Customer Relationship  What methods does the business use to engage with its customers and improve customer experience?  6. Key Challenges  What are the key risks and weaknesses that the business and your value proposition will need to avoid and mitigate?	7. Value Propositon  How will target cutomers derive value from the products and services?  What will make the business distinctive and help overcome challenges?
8. Cost  What is the busiensses mains source of co	ost and how will it be tracked and managed?	9. Revenue Str	reams vill the business generate revenue on an ongoing	basis?